

Legally Sound, Academically Based, Cost Efficient

# PIA Dimensions MFDA Portfolios<sup>SM</sup>

Simulated First Quarter Performance Report As of March 31, 2013

Prepared for:

**Michigan Funeral Directors Association** MEP<sup>TM</sup> Plans







## Notice

Prior to May 1, 2013, performance information for the PIA Dimensions Funeral Inflation Portfolios<sup>SM</sup> represents SIMULATED, back-tested historical performance based on live (or actual) mutual fund results. As of May 1, 2013 and thereafter, the performance information provided represents the ACTUAL performance of each portfolio.

Prior to May 1, 2013, the historical simulation includes a 1.25 basis point per month deduction to simulate the investment management fee of Prudent Investor Advisors. However, prior to May 1, 2013, the performances of the QFT portfolios do not reflect any kind of deduction for simulated tax implications. That would be impossible to provide given the very large number of different possible amounts of taxes that could be generated. If the QFT model portfolios had been offered during the relevant time period, the performances of the portfolios would have been reduced by the actual taxes incurred by the QFT portfolios. The historical simulation utilizes a strategy of buy-and-hold with an annual rebalance the first of each year. Back-tested performance is hypothetical (it does not reflect trading in actual accounts) and is provided for informational purposes only to indicate historical performance had the PIA Dimensions Funeral Inflation Portfolios<sup>SM</sup> been available over the relevant time period.

Back-tested performance does not represent actual performance and should not be interpreted as an indication of such performance. Back -tested performance results have certain inherent limitations. Such results do not represent the impact that material economic and market factors might have on an investment adviser's decision-making process if the adviser were actually managing client money. Back-tested performance also differs from actual performance because it is achieved through the retroactive application of model portfolios (in this case, the PIA Dimensions Funeral Inflation Portfolios<sup>SM</sup>) designed with the benefit of hindsight. As a result, these models theoretically may be changed from time to time and the effect on performance results could be either favorable or unfavorable. PIA did not offer the PIA Dimensions Funeral Inflation Portfolios<sup>SM</sup> until May 1, 2013. Prior to 2004, PIA did not manage client assets.

#### **Periodic Performance**

By 03/2013; Default Currency: USD

	YTD	1 Month	3 Months	6 Months	1 Year	3 Years	5 Years	10 Years	Report Date Range: 01/2000 to 03/2013	Since Inception	Std Dev Since Inception	Inception Date	Currency
PIA Dimensions High Inflation Portfolio	1.23	0.50	1.23	2.06	4.27	4.82	4.86	5.47	5.50	5.55	2.92	1999	USD
PIA Dimensions Target Inflation Portfolio	1.00	0.41	1.00	1.69	3.61	4.19	4.38	5.03	5.05	5.12	2.44	1999	USD
PIA Dimensions Lower Inflation Portfolio	0.87	0.37	0.87	1.46	3.25	3.83	4.08	4.64	4.80	4.86	2.14	1999	USD

#### See Standardized Performance Data & Disclosures.

Performance for periods greater than one year are annualized unless marked with an asterisk (\*). Selection of funds, indices and time periods presented chosen by client's advisor. Indices are not available for direct investment and performance does not reflect expenses of an actual portfolio. Past performance is not a guarantee of future results.

#### Performance

Annual: 04/2000 - 03/2013; Default Currency: USD

	Annualized Return (%)	Total Return (%)	Growth of Wealth	Annualized Standard Deviation* (%)	Average Return (%)	Standard Deviation (%)	Currency
PIA Dimensions High Inflation Portfolio	5.48	100.01	2.00	4.23	5.56	4.23	USD
PIA Dimensions Target Inflation Portfolio	5.03	89.18	1.89	3.42	5.08	3.42	USD
PIA Dimensions Lower Inflation Portfolio	4.77	83.25	1.83	2.85	4.81	2.85	USD

\*Annualized number is presented as an approximation by multiplying the monthly or quarterly number by the square root of the number of periods in a year. Please note that the number computed from annual data may differ materially from this estimate.

#### See Standardized Performance Data & Disclosures.

#### **Returns Chart**





#### See Standardized Performance Data & Disclosures.

#### Periodic Returns

Annual: 04/2000 - 03/2013; Default Currency: USD

	PIA Dimensions High Inflation Portfolio %	PIA Dimensions Target Inflation Portfolio %	Lower Inflation	
03/2001	5.76	5.09	5.23	
03/2002	5.71	5.52	5.64	
03/2003	5.01	4.39	4.71	
03/2004	11.56	10.35	9.26	
03/2005	1.74	1.63	1.29	
03/2006	6.28	5.89	5.61	
03/2007	6.73	6.27	5.91	
03/2008	4.39	4.50	4.13	
03/2009	-3.56	-1.93	-0.80	
03/2010	14.14	11.73	10.00	
03/2011	6.02	5.22	4.67	
03/2012	4.17	3.75	3.58	
03/2013	4.27	3.61	3.25	

#### **Growth of Wealth**





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#### **Return-Standard Deviation Chart**

Annual: 04/2000 - 03/2013; Default Currency: USD



#### See Standardized Performance Data & Disclosures.

### Up and Down Periods: PIA Dimensions High Inflation Portfolio

Quarterly: 04/2000 - 03/2013; Default Currency: USD

#### Summary Statistics: All Dates

	No. of Periods	Annualized Compound Return	Average Return	Standard Deviation	Correlation (R)	
PIA Dimensions High Inflation Portfolio	52	5.48%	1.35%	1.46%	1.00	
PIA Dimensions Target Inflation Portfolio	52	5.03%	1.24%	1.20%	0.99	
PIA Dimensions Lower Inflation Portfolio	52	4.77%	1.18%	1.05%	0.98	

#### Summary Statistics: PIA Dimensions High Inflation Portfolio: Up

	No. of Periods	Annualized Compound Return	Average Return	Standard Deviation	Correlation (R)	
PIA Dimensions High Inflation Portfolio	45	7.06%	1.73%	1.16%	1.00	
PIA Dimensions Target Inflation Portfolio	45	6.29%	1.54%	0.96%	0.99	
PIA Dimensions Lower Inflation Portfolio	45	5.86%	1.44%	0.83%	0.98	

#### Summary Statistics: PIA Dimensions High Inflation Portfolio: Down

	No. of Periods	Annualized Compound Return	Average Return	Standard Deviation	Correlation (R)	
PIA Dimensions High Inflation Portfolio	7	-4.14%	-1.05%	0.62%	1.00	
PIA Dimensions Target Inflation Portfolio	7	-2.76%	-0.70%	0.67%	0.97	
PIA Dimensions Lower Inflation Portfolio	7	-1.98%	-0.49%	0.83%	0.91	

#### See Standardized Performance Data & Disclosures.

### **Best/ Worst Return**

Annual: 04/2000 - 03/2013; Default Currency: USD

Annualized Average Rolling Return	1 Year	3 Years	5 Years	10 Years	15 Years	20 Years
PIA Dimensions High Inflation Portfolio	5.56%	5.58%	5.32%	5.60%	N/A	N/A
Best Return (%)	14.14% (3/2010)	8.02% (3/2010)	6.22% (3/2003)	5.70% (3/2002)	N/A	N/A
Worst Return (%)	-3.56% (3/2009)	2.42% (3/2007)	3.05% (3/2005)	5.47% (3/2004)	N/A	N/A
PIA Dimensions Target Inflation Portfolio	5.08%	5.14%	4.96%	5.18%	N/A	N/A
Best Return (%)	11.73% (3/2010)	6.84% (3/2010)	5.69% (3/2004)	5.29% (3/2002)	N/A	N/A
Worst Return (%)	-1.93% (3/2009)	2.88% (3/2007)	3.22% (3/2005)	5.03% (3/2004)	N/A	N/A
PIA Dimensions Lower Inflation Portfolio	4.81%	4.85%	4.68%	4.87%	N/A	N/A
Best Return (%)	10.00% (3/2010)	6.52% (3/2002)	5.32% (3/2003)	5.05% (3/2001)	N/A	N/A
Worst Return (%)	<b>-0.80%</b> (3/2009)	3.04% (3/2007)	3.19% (3/2005)	4.64% (3/2004)	N/A	N/A



#### See Standardized Performance Data & Disclosures.



As of March, 31, 2013

Performance data shown represents past performance. Past performance is no guarantee of future results and current performance may be higher or lower than the performance shown. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. To obtain performance data current to the most recent month-end access our website at www.dimensional.com. Average annual total returns include reinvestment of dividends and capital gains.

DFA is an investment advisor registered with the SEC. Consider the investment objectives, risks, and charges and expenses of the Dimensional funds carefully before investing. For this and other information about the Dimensional funds, please read the prospectus carefully before investing. Prospectuses are available by calling Dimensional Fund Advisors collect at (310) 395-8005; on the Internet at www.dimensional.com; or, by mail, DFA Securities Inc., c/o Dimensional Fund Advisors, 1299 Ocean Avenue, Santa Monica, CA 90401.

#### Mutual funds distributed by DFA Securities Inc.

Prior to April 1, 2002, the following reimbursement fees may have been charged to purchasers of the respective portfolios: International Small Company Portfolio 0.675%; Continental Small Company Portfolio 1.00%; Japanese Small Company Portfolio 0.50%; Pacific Rim Small Company Portfolio 1.00%; International Small Cap Value Portfolio 0.675%; Emerging Markets Small Cap Portfolio 0.50%; Emerging Markets Value Portfolio 0.50%; Emerging Markets Value Portfolio 0.50%; Emerging Markets Portfolio 0.50%; Prior to April 1998, the reimbursement fee for the International Small Company Portfolio 1.00%; Continental Small Company Portfolio 1.50%; Japanese Small Cap Value Portfolio 1.50%; Emerging Markets Portfolio 0.50%; Prior to April 1998, the reimbursement fee for the International Small Company Portfolio 1.50%; Japanese Small Company Portfolio 1.50%; Japanese Small Company Portfolio 1.50%; Japanese Small Company Portfolio 1.50%; Reterging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; VK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%; Emerging Markets Portfolio 1.50%; UK Small Company Portfoli

All reimbursement fees are based on the net asset value of the shares purchased. The standardized returns presented reflect deduction, where applicable, of the reimbursement fees for the portfolios. Non-standardized performance data reported by Dimensional Fund Advisors Inc. does not reflect deduction of the reimbursement fee. If reflected, the fee would reduce the performance quoted.

#### Principal Risks

The principal risks of investing in the Dimensional funds may include one or more of the following: market risk, small companies risk, risk of concentrating in the real estate industry, foreign securities and currencies risk, emerging markets risk, banking concentration risk, interest rate risk, risk of investing for inflation protection, risk of municipal securities, and/or fund of funds risk. To more fully understand the risks related to an investment in the funds, investors should carefully read each fund's prospectus.

Investments in foreign issuers are subject to certain considerations that are not associated with investments in US public companies. Investments of the International Equity, Emerging Markets Equity and the Global Fixed Income Portfolios will be denominated in foreign currencies. Changes in the relative values of these foreign currencies and the US dollar, therefore, will affect the value of investments in the Portfolios. However, the Global Fixed Income Portfolios will utilize forward currency contracts to minimize these changes. Further, foreign issuers are not generally subject to uniform accounting, auditing, and financial reporting standards comparable to those of US public corporations and there may be less publicly available information about such companies than comparable US companies. Also, legal, political, or diplomatic actions of foreign governments, including expropriation, confiscatory taxation, and limitations on the removal of securities, property, or other assets of the Portfolios, could adversely affect the value of the assets of these Portfolios.

Securities of small companies are often less liquid than those of large companies. As a result, small company stock and the funds which invest in them may fluctuate relatively more in price. Although securities of larger firms fluctuate relatively less, economic, political and issuer specific events will cause the value of all securities and the funds which invest in them to fluctuate as well.

#### Additionally:

DFA Real Estate Securities Portfolio is concentrated in the real estate industry. The Portfolio's exclusive focus on the real estate industry may cause its risk to approximate the general risks of direct real estate ownership. Its performance may be materially different from the broad US equity market.

#### Fixed Income Portfolios:

The net asset value of a fund that invests in fixed income securities will fluctuate when interest rates rise. An investor can lose principal value investing in a fixed income fund during a rising interest rate environment.

#### **Standardized Performance Data and Disclosures**



As of March, 31, 2013

Risk of Banking Concentration

Focus on the banking industry would link the performance of the DFA One-Year Fixed Income and/or the Two-Year Global Fixed Income Portfolios to changes in performance of the banking industry generally. For example, a change in the market's perception of the riskiness of banks compared to non-banks would cause the Portfolio's values to fluctuate.

Inflation Protected Securities Portfolio: Inflation –protected securities are expected to be protected from long-term inflationary trends, short-term increases in inflation may lead to a decline in the Portfolio's value. If interest rates rise due to reasons other than inflation, the Portfolio's investment in these securities may not be protected to the extent that the increase is not reflected in the securities' inflation measures. The Portfolio may also suffer a loss during periods of sustained deflation.

Short Term Muni Bond Portfolio : Municipal Bonds may be subject to income risk, which is the risk that falling interest rates will cause the Portfolio's income to decline, and interest rate risk, which is the risk that bond prices overall will decline over short or even long periods because of rising interest rates. The Portfolio may also be affected by: call risk, which is the risk that during periods of falling interest rates, a bond issuer will call or repay a higher-yielding bond before its maturity date; credit risk, which is the risk that a bond issuer will fail to pay interest and principal in a timely manner; and tax liability risk, which is the risk of noncompliant conduct by a bond issuer, resulting in distributions by the Portfolio being taxable to share-holders as ordinary income. Finally, there is legislative or regulatory risk, which is the risk that new federal or state legislation may adversely affect the tax-exempt status of securities held by the Portfolio, or that there could be an adverse interpretation by the Internal Revenue Service or by state tax authorities.

Global Equity, Global 60/40, Global 25/75 Portfolios:

Fund of Funds Risk

The investment performance of each Portfolio is affected by the investment performance of the Underlying Funds in which the Portfolio invests. The ability of a Portfolio to achieve its investment objective depends on the ability of the Underlying Funds to meet their investment objectives and on the Advisor's decisions regarding the allocation of the Portfolio's assets among the Underlying Funds. There can be no assurance that the investment objective of any Portfolio or Underlying Funds will be achieved. Through their investments in the Underlying Funds, the Portfolios are subject to the risks of the Underlying Funds investments. The risks of the Underlying Funds may include Market Risk, Small Company Risk, Risks of Concentrating in the Real Estate Industry, Emerging Markets Risk, Interest Rate Risk, Credit Risk, and Risks of Banking Concentration

Definitions of Statistical Terms

Average Returns (arithmetic mean) is a measure of the "middle performance" of the fund, computed by adding up all the returns and dividing by the number of periods.

Standard Deviation measures how different the actual fund returns are from its average performance (see above). The closer the actual returns are to the average, the smaller the standard deviation. Standard deviation is a measure of volatility, generally associated with the risk of investments.

Correlation measures the degree to which the performance of two funds moves in tandem, and the direction of their association (one goes up, the other goes up as well – positive correlation). Correlation plays an important part in diversification.

Auto-correlation is a specific application of correlation (see above). In this case, the comparison is not between two different funds, but rather returns of the same fund between different periods. For example, an auto-correlation of two periods would show the correlation in returns two periods apart (March-January, April-February, May-March, etc).

Covariance measures the trend of common movement in returns between two funds. A positive covariance shows the fund's returns moving in the same direction, whereas a negative covariance shows the funds moving in opposite direction (when one goes up, the other one goes down). Covariance plays a role in determining portfolio volatility.

Regression analysis examines the statistical connection between a variable of interest and one or more factors used to explain its variation. For example, if the variable of interest is student test scores, regression could be used to show the connection to factors such as time spent studying or IQ.

R-squared is used in regression analysis to determine to what degree the variation in the changing series of interest is explained by the factors used to explain it. R-squared ranges from 0 (no explanatory power), to 1 (virtually all variation is explained by the analysis). In the example above, if test scores is the variable of interest, while IQ and study time are the factors used to explain it, then an R-squared of .9 would indicate that 90% of the variation in test scores can be explained by these two factors.

Standard Error is a measure of precision when calculating various statistical terms. Generally, the higher the standard error, the lower the statistical strength of that estimation.

#### **Standardized Performance Data and Disclosures**



#### As of March, 31, 2013

T-statistic examines the statistical precision of various estimations by comparing the value of the calculation to the standard error (see above). Generally, a t-stat value of 2 or higher shows enough statistical precision to have confidence in the estimate being different from zero.

Turnover is a measure of the fund's trading activity, and loosely represents the portion of a fund's holdings that have changed over a year. A lower turnover ratio indicates a more passive strategy.

Tracking Error shows how different are each period's returns of a given fund from the returns of a reference "benchmark" (generally commercial indexes). For example, if fund A's returns in two subsequent periods are 10% and 20%, while the benchmark's returns are 5% and 25% for the same periods, the average is the same (15%), but there is tracking error since there was a difference in period by period returns (period 1: 10% versus 5%, period 2: 20% versus 25%).

Alpha measures the difference between the fund's average performance and what would be expected based its compensating risk level, such as beta (see below). For example, if the fund's average return was 10%, but the expectation based on its beta was 9%, then the alpha would show as 1%.

Beta measures the degree to which the returns of a fund change with the market movements. Generally, the higher the scale of fund movements (up or down) relative to the market, the greater the beta. This is considered to be compensating risk for investors, I.e. the more risk (higher beta), the higher the investors' expected returns versus the market.

Three Factor Model explains the source of performance variation among investment portfolios, and it is an extension of previous Nobel Prize winning work. The model specifies that differences in portfolio returns can be attributed to (1) stocks/fixed income mix – riskier stocks have a higher potential return, (2) market capitalization of portfolio – smaller capitalization stocks are riskier and therefore have higher expected returns, and (3) market price relative to accounting measures of the firm, such as book value – stocks with higher book value to market ratios are riskier and have higher expected returns. This model was first published in major academic journals but has gained wide spread acceptance among investment professionals.

SMB stands for Small Minus Big, and shows the difference in performance between the returns of small cap stocks and large cap stocks, and it is one of the factors used in the model described above. When used in regression analysis its computed coefficient (s) illustrates to what degree the portfolio captures the returns of small cap or large cap stocks.

HML stands for High Book-to-Market(BtM) Minus Low Book-to-Market (BtM), and shows the difference in performance between the stocks with high BtM ratios (value stocks) and stocks with low BtM ratios (growth stocks), and it is one of the factors used in the model described above. When used in regression analysis its computed coefficient (h) illustrates to what degree the portfolio captures the returns value or growth stocks.

#### All Dimensional portfolio returns are net of all fees unless otherwise indicated. All Dimensional trust returns are net of administrative fees only unless otherwise indicated. Prior to April 2002, certain international equity portfolios charged a reimbursement fee to the purchasers of shares of those portfolios

PIA Dimensions High Inflation Portfolio	10, 1999- 03, 2013	PIA Dimensions High Inflation Portfolio From 10/1999 To 03/2013. Constructed under USD Period 1: From 10/1999 (Earliest) To 09/2006 Rebalance: Per 12 Months DFA US Small Cap Value Portfolio Class I: 1% DFA One-Year Fixed Income Portfolio Class I: 30% DFA International Value Portfolio Class I: 1% DFA Short-Term Government Portfolio Class I: 1% DFA Intermediate Government Fixed Income Portfolio Class I: 15% DFA Emerging Markets Small Cap Portfolio Class I: 1% DFA Read Estate Securities Portfolio Class I: 1% DFA Read Estate Securities Portfolio Class I: 1% DFA Fixe-Year Global Fixed Income Portfolio Class I: 10% DFA International Small Cap Value Portfolio Class I: 1% DFA Emerging Markets Portfolio Class I: 1% DFA Istarge Company Portfolio Class I: 1% DFA US Micro Cap Portfolio Class I: 1% DFA US Micro Cap Portfolio Class I: 1% DFA US Micro Cap Portfolio Class I: 1% DFA Istarge Company Portfolio Class I: 2% * Period adjustment: Adjustments: Basis Points: -1.25, Monthly PFA US Core Equity Portfolio Class I: 3% DFA One-Year Fixed Income Portfolio Class I: 2% DFA Not-Year Global Fixed Income Portfolio Class I: 2% DFA Not-Year Global Fixed Income Portfolio Class I: 3% DFA One-Year Fixed Income Portfolio Class I: 3% DFA One-Year Fixed Income Portfolio Class I: 3% DFA Nettermediate Government Fixed Income Portfolio Class I: 15% DFA International Core Equity Portfolio Class I: 3% DFA Netter Securities Portfo
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DFA Short-Term Government Portfolio: 5% DFA Intermediate Government Fixed Income Portfolio Class I: 10% DFA International Core Equity Portfolio Class I: 4% DFA Two-Year Global Fixed Income Portfolio Class I: 10% DFA Five-Year Global Fixed Income Portfolio Class I: 10% DFA Short Term Extended Quality Portfolio: 15% DFA US Core Equity 2 Portfolio Class I: 4% DFA Inflation Protected Securities Portfolio Class I: 15% \* Period adjustment: Adjustments: Basis Points: -1.25, Monthly Currency: USD

## Sources and Descriptions of Data

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DFA Short Term Extended Quality Portfolio: 10% DFA US Core Equity 2 Portfolio Class I: 4% DFA Inflation Protected Securities Portfolio Class I: 15% \* Period adjustment: Adjustments: Basis Points: -1.25, Monthly Currency: USD

## Sources and Descriptions of Data

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